

	Latitude E6400	Latitude E5400	Studio 14	Inspiron 14
Body make/ Chassis	Complete Metal (Magnesium alloy)	Durable Polycarbonate and aluminum LCD back and Base	Hard Plastic	Simple Plastic
Hinges	Metal (Mg alloy)	Aluminium & Polycarbonate	Hard Plastic	Simple Plastic
Battery Backup	5—5.5 hrs	4.5—5 hrs	2.5—3 hrs	2—2.5 hrs
3 yrs Warranty	✓	✓	ADD Rs 6,110	ADD Rs 6,110
Next Business Day Onsite Support	✓	✓	X	X
Screen Type	Matte	Matte	Glossy	Glossy
Body Finish	Metal Finish	Matte Finish	Glossy Finish	Glossy Finish
Graphics	NVIDIA® Quadro®	Intel® 4500MHD Graphics Accelerator	ATI Mobility Radeon	Intel® GMA X4500HD
Touchpoint/ Trackpoint	✓	✓	X	X
3 Button Mouse	✓	✓	X	X
LCD Latch	✓	✓	X	X
M.R.P approx. 14"; 2.4 Ghz; 4 GB RAM; 250 GB HDD; 3 yr complete cover	Rs 96,000	Rs 80,000	Rs 60,000	Rs 50,000
DEAL OFFER (Including Taxes)	Rs 53,300	Rs 46,200	---	---

Some important points:

- Because of the rugged built business models are best suited to withstand regular classroom, job/work related stresses or rough handling.
- A fall from desktop height won't do much harm to a business model except for a scratch or two but may seriously damage a consumer notebook.
- One of the highlights of the deal is **Next Business Day Onsite Support (All over India)** that comes with these machines. A feature not offered in consumer models.
- Add to that **3 Yr Warranty with Telephone Technical Support** from Dell.
- These machines are built for all day computing and because of better quality built the **Heat Sink is Good**. So no heating of palms even after hrs of use. Contrary to this a consumer model being total plastic heats up very quickly.
- Also due to better built and good heat sink the **Fan Noise is barely audible** even on max. CPU usage.
- **Touchpoint/ trackpoint** is a small device in between the keyboard which acts as a mouse pointer and is of good help when browsing quickly through web pages or documents. Since the touchpoint is also accompanied by mouse buttons, the level of work efficiency goes even higher.
- A matte finish display screen helps reduce reflection especially while working in daylight while a normal gloss screen produces a lot of reflection.
- There are several other difference with material and design of the internal circuitry as well.
For example, the capacitors used between consumer grade and business grade laptops are different. The business grade uses a different type of capacitor that is less likely to leak/rupture/wear out vs the typical electrolytic capacitors you'll find in standard consumer grade machines.
- In general business-oriented products are **more durable** than consumer-oriented because of the difference in material quality and cost.